



# Company History

\*Excluding Pandemic Years



100+  
Employees

30,000  
SQ FT high  
tech facility

100,000+  
Parts shipped  
annually

\*21%  
Annual  
Growth

2007	COTSWORKS founded in Cleveland, Ohio USA	2009	COTSWORKS achieves ATEX certification for Oil & Gas product applications	2011	COTSWORKS achieves ISO 9001 certification for design and manufacturing of opto-electronic device	2013	COTSWORKS achieves ISO 9001 certification for design and manufacturing	2015	COTSWORKS named one of the top 100 fastest growing companies in Northeast Ohio
2006	WDM transceivers and passives ruggedized for Mil/Aero applications	2008	COTSWORKS expands mfg facility with advanced ESD implementation	2010	Enhanced RJ Transceiver released, supporting digital diagnostics, 5Gbps, and SM fiber	2012	RCP is upgraded for new radar applications, offering 15 dB of link budget at 10Gbps	2014	The RCP product platform is expanded to include quad Tx or Rx configurations in addition to standard duplex
2017	New production and engineering areas added to support growth of complex cable assembly offerings	2019	COTSWORKS creates GmbH in Fulda, Germany to support rapid growth of EMEA market	2021	Multi-year product development roadmaps released publicly, demonstrating alignment with growing mil/aero market needs. AS9100:D certification achieved	2023	COTSWORKS celebrates 5-years at its GmbH office in Fulda, Germany. Phase II Update of FORCE to include single-mode assemblies & DFB lasers	2025	New OSAs and Test equipment. New form factor parallel part: SPOT. New leadership in Sales/Marketing. New office supporting growth, and, Best financial results in the company's history
2016	AS9100C certification achieved with production capacity exceeding 250,000 units/year	2018	COTSWORKS receives R&D grant to build FORCE, a Fiber Optic Research Center of Excellence, in Ohio	2020	COTSWORKS celebrates 15th anniversary with >\$100M in generated revenue & 600,000+ units delivered across 20k shipments to customers around the world	2022	Rugged Mechanical Splice & POF termini released. COTSWORKS CEO accepts chair position at SAE AS-3 Fiber Optics & Applied Photonics Committee	2024	